

MEDITERRA S.A.

Affiliated Company of Chios Mastiha Growers Association, Est.2002

22 YEARS
mastihashop[®]

1

CORPORATE IDENTITY

SHARE HOLDERS



CMGA **53.23%**
ZAITECH FUND **28.18%**
KORRES S.A. **5.13%**
PLATONA ENTERPRISES **4.69%**



7.300.000
SHARES

JV Investments



Mastiha Damla Sakiz **15%**
Mediterranean Groceries **100%**
Chios Mastiha Research Center **36%**

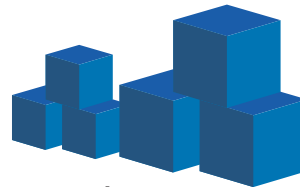


5.000.000
CAPITAL

2

CORPORATE DATA

PRODUCTS



Mastiha | Fine Foods & Drinks
Cosmetics | Para pharmaceutical

SELLING POINTS



- **Greece:** 5.000 points of sale
| 70 employees
- **International:** Exporting 40 countries

RETAIL DEVELOPMENT



mastihashop

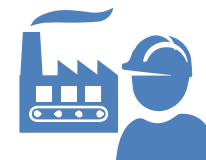
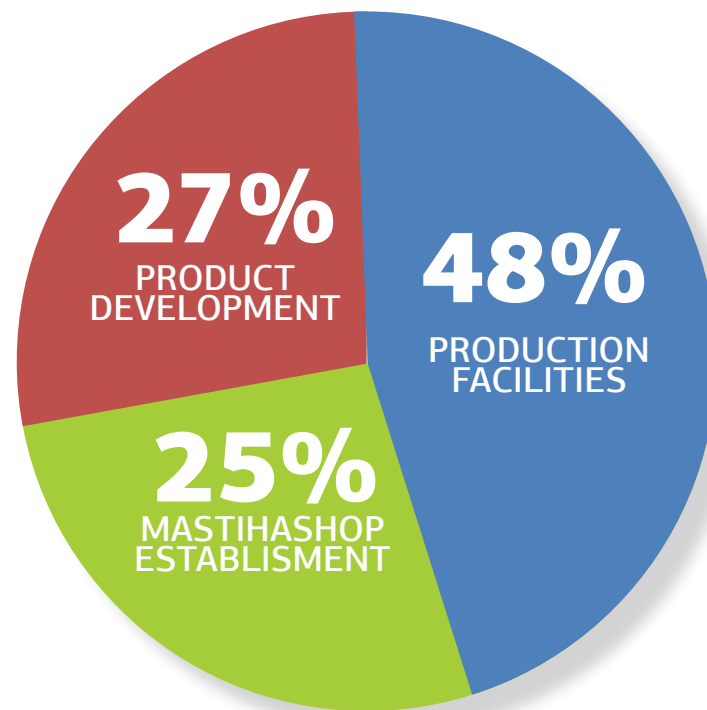
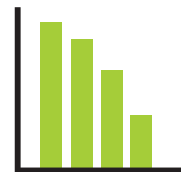
Stores: x 8

Cafe: x 2

Pantopoleio: x 1

3

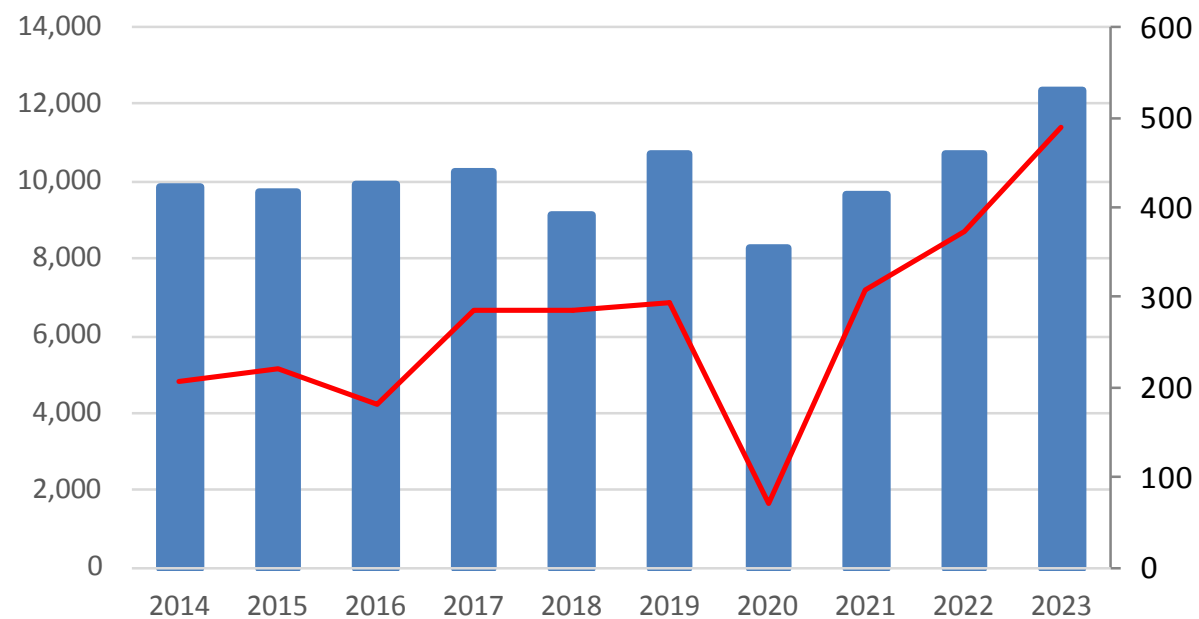
INVESTMENT ANALYSIS



8,5 €
€
millions

4

Sales & Profits 2014-2023



— Sales
— Profits



5

PRODUCT
CATEGORY
SALES

2023



INGREDIENTS



FOOD



PARA PHARMACEUTICALS



SPIRITS



COSMETICS

6

BRANDS

mastihashop®

mastihacare®



απόσταγμα ελλάδας
culturalmediterranean®



ΕΛΜΑ

7

**Chios Mastiha
products
available at:**



Wholefoods | Gallerie Lafayette | HarveyNichols
Ahold | Dufry | Lufthansa | Edeka | Aegean | REWE
MANUEL Jeddah | DANUBE | Holland and Barrett
Milk&Honey Dubai | PANDA Saudi | Mavrommatis



Corporate Landmark Dates

- **Jul. 2002:** First mastihasop in Greece
- **Jun. 2005:** Zaitch fund shareholder of Mediterra S.A.
- **Mar. 2006:** Voted Top 15 Most Innovative Companies in Greece
- **Dec. 2006:** Tsakos Shipping Group shareholder of Mediterra S.A
- **May 2007:** Rising Star in Greek Retail awards
- **Jan. 2007:** Establishment of Production unit in Chios Island
- **Feb. 2008:** Golden Sun Award at Superbrands 2008
- **Feb. 2008:** Listed in the Athens Stock Market
- **Sep. 2011:** Official distributor of ELMA chewing gum in Greece
- **Oct. 2015:** Launching of the brand Art of Nature
- **Jun. 2016:** Establishment of Mastiha Damla Sakiz SA, Turkey
- **Apr. 2020:** Launch of the Mastiha Research Center
- **Mar. 2022:** Freeze drying line installation

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OUR TEAM

70 EMPLOYEES

AGES



61%
FEMALE



**WOMAN
POWER**

3/5
DIRECTORS

8/10
MANAGERS



PhD 1%



MSc 13%



UnGr 53%



TeIn 33%

10

Social Corporate Responsibility



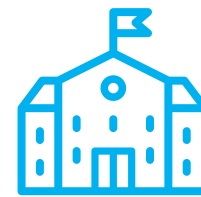
TOPICS

Education
Sports
Culture
Science
Environment
Society



ACTIVITIES

Events
Conferences
Publications
Documentaries
Bazaars
Scholarships



BENEFICIARIES

Schools
Universities
Sports clubs
Cultural and Social clubs
Environmental groups
Scientific agencies
Organizations for people
with special needs



Annual Budget: 50.000€

11

Supporting the Food and Drinks Local Industry

35

production
companies

150

products
of Chios



Beverages



Publications



Arts & Crafts



Drinks



Food



With love and respect:

For the last 15 years we have been promoting local producers and their products in our retail network.